

**PRICE FORM
SUMMARY**

Bidder Name:

Bidders should complete **all boxes on this spreadsheet**. Prices are for collection only; the City will set disposal rates. Please round unit prices to the nearest whole cent. If errors in multiplication or addition occur, unit prices shall prevail. Please note the unit numbers used on the following pages are estimates and subject to change.

COLLECTION SERVICES		Annual Totals
1	Residential Collection Option 1 (1-1-1) (Page 2 Line 11)	\$
2	Residential Collection Option 2 (2-1-1) (Page 2 Line 12)	\$
3	Commercial Collection (Page 3, Line 25)	\$

ADDITIONAL SERVICES		Annual Totals
4	Public Containers (Page 4 Line 4)	\$
5	Yard Waste Processing (Page 4 Line 5)	\$

RECYCLING REVENUE		Annual Totals
6	Program Recyclables (Page 5 Est. revenue (\$) per Ton) x Est. 3,000 TPY	\$
7	White Goods (Page 5 Est. revenue (\$) per Ton) x Est. 10 TPY	\$

TRANSFER STATION SERVICES		Annual Totals
8	Transfer Station Services (Page 4 Line 6)	\$

TOTAL ANNUAL PRICE <u>WITHOUT</u> TRANSFER STATION SERVICES		Annual Totals
9	SERVICE OPTION 1 (1-1-1) (Σ Lines 1,3,4,5) -(Line 6) - (Line 7)	\$
10	SERVICE OPTION 2 (2-1-1) (Σ Lines 2,3,4,5) -(Line 6) - (Line 7)	\$

TOTAL ANNUAL PRICE <u>WITH</u> TRANSFER STATION SERVICES		Annual Totals
11	SERVICE OPTION 1 (1-1-1) (Σ Lines 1,3,4,5,8) -(Line 6) - (Line 7)	\$
12	SERVICE OPTION 2 (2-1-1) (Σ Lines 2,3,4,5,8) -(Line 6) - (Line 7)	\$

PRICE FORM RESIDENTIAL COLLECTION SERVICES

Bidder Name:

Bidders should complete **all boxes on this spreadsheet**. Prices are for collection only; the City will set disposal rates. Please round unit prices to the nearest whole cent. If errors in multiplication or addition occur, unit prices shall prevail. Residential Collection includes curbside and non-curbside units, and NAS housing. Please note the unit numbers are estimates and subject to change.

Residential Service Option 1 (Status Quo)		Monthly Fee/ Unit (a)	Residential Units (b)	Monthly Totals (a) x (b)
1	Solid Waste Collection, includes on-call Bulk Waste Collection (1x week)	\$	13,639	\$
2	Recycling Collection (1x week)	\$	13,639	\$
3	Yard Waste Collection (1x week)	\$	13,639	\$
4	Total Fee per Unit	\$	13,639	\$

Residential Service Option 2 (2-1-1)		Monthly Fee/ Unit (a)	Residential Units (b)	Monthly Totals (a) x (b)
5	Solid Waste Collection, includes on-call Bulk Waste Collection (2x week)	\$	13,639	\$
6	Recycling Collection (1x week)	\$	13,639	\$
7	Yard Waste Collection (1x week)	\$	13,639	\$
8	Total Fee per Unit	\$	13,639	\$

Special Services		Fee/ Cubic Yard (a)	Est. Cubic Yards/Mo. (b)	Monthly Totals (a) x (b)
9	Yard Waste Clean-up	\$	10	\$
10	Bulk Waste Clean-up	\$	10	\$

11	SERVICE OPTION 1 ANNUAL TOTAL (Σ Monthly Totals Lines 4, 9, & 10) x (12 months/year)	\$
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12	SERVICE OPTION 2 ANNUAL TOTAL (Σ Monthly Totals Lines 8, 9, & 10) x (12 months/year)	\$
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PRICE FORM COMMERCIAL COLLECTION SERVICES

Bidder Name:

Bidders should complete **all boxes on this spreadsheet**. Prices for Carts and non-compaction Containers are for collection services and providing and maintaining Containers. Prices for compaction and roll-off Containers are broken out into collection services and Container rental/maintenance. The City will set all disposal rates. **Rates for multiple pickups per week shall not exceed the monthly fee for once per week service multiplied by the number of pickups per week.** Please round unit prices to the nearest whole cent. If errors in multiplication or addition occur, unit prices shall prevail. Please note that unit numbers are estimates for bid purposes only, and subject to change.

Pickups/Week		1		2		3		4		5		6		7		Extra Pickup		Monthly Total (a x b) + (c x d) + (e x f) + (g x h) + (i x j) + (k x l) + (m x n) + (o x p)
Container		Monthly Fee (a)	Units (b)	Monthly Fee (c)	Units (d)	Monthly Fee (e)	Units (f)	Monthly Fee (g)	Units (h)	Monthly Fee (i)	Units (j)	Monthly Fee (k)	Units (l)	Monthly Fee (m)	Units (n)	Per Pickup (o)	PU/ Mo. (p)	
NON-COMPACTION																		
1	18 gal Bin (Recycling only)	\$	71	\$	0													\$
2	35 gal Cart	\$	201	\$	381	\$	34	\$	6	\$	0	\$	0	\$	7	\$	60	\$
3	65 gal Cart	\$	15	\$	111	\$	5	\$	7	\$	1	\$	3	\$	29	\$	3	\$
4	95 gal Cart	\$	247	\$	247	\$	32	\$	5	\$	7	\$	7	\$	28	\$	71	\$
5	1 cy	\$	39	\$	21	\$	0	\$	1	\$	0	\$	1	\$	3	\$	30	\$
6	2 cy	\$	57	\$	92	\$	32	\$	0	\$	0	\$	0	\$	0	\$	27	\$
7	4 cy	\$	44	\$	24	\$	10	\$	2	\$	2	\$	1	\$	0	\$	6	\$
8	6 cy	\$	19	\$	10	\$	23	\$	4	\$	1	\$	1	\$	0	\$	2	\$
9	8 cy	\$	12	\$	14	\$	8	\$	3	\$	1	\$	1	\$	0	\$	0	\$
10	10 cy	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
COMPACTION (C), ROLL OFFS COMPACTION & NON-COMPACTION (NC)																		
Pickups/Week		1		2		3		4										Monthly Total (a x b) + (c x d) + (e x f) + (g x h) + (i x j)
Container	Monthly Rental & Maintenance (a)	Units (b)	Monthly Collection Fee (c)	Units (d)	Monthly Collection Fee (e)	Units (f)	Monthly Collection Fee (g)	Units (h)	Monthly Collection Fee (i)	Units (j)								
11	4 cy (C)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
12	6 cy (C)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
13	8 cy (C)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
14	10 cy Roll Off (C)	\$	4	\$	4	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
15	15 cy Roll Off (C)	\$	17	\$	16	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$
16	20 cy Roll Off (C)	\$	15	\$	15	\$	2	\$	1	\$	0	\$	0	\$	0	\$	0	\$
17	30 cy Roll Off (C)	\$	2	\$	2	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$
18	40 cy Roll Off (C)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
19	10 cy Roll Off (NC)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
20	15 cy Roll Off (NC)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
21	20 cy Roll Off (NC)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
22	30 cy Roll Off (NC)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
23	40 cy Roll Off (NC)	\$	1	\$	1	\$	0	\$	0	\$	0	\$	0	\$	0	\$	0	\$
24	MONTHLY TOTAL FOR COMMERCIAL COLLECTION SERVICES (Σ Monthly Totals Lines 1 through 23)																\$	
25	ANNUAL TOTAL FOR COMMERCIAL COLLECTION SERVICES (Line 24) x (12 months)																\$	

**PRICE FORM
ADDITIONAL SERVICES**

Bidder Name:

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	Public Containers	Fee/Container/ Pickup (a)	Containers (b)	Monthly Total (a) x (b) x (7 days) x (4.33 weeks)
1	Collection of Public Containers (Assumes 1 pickup per Container per day)	\$	400	\$

	Yard Waste Processing Services	Fee/Ton (a)	Est. Tons/Mo. (b)	Monthly Total (a) x (b)
2	Yard Waste	\$	400	\$

	Transfer Station Services (OPTIONAL)	Fee/Ton (a)	Est. Tons/Mo. (b)	Monthly Total (a) x (b)
3	Acceptable Waste	\$	4,300	\$

4	PUBLIC CONTAINERS ANNUAL TOTAL (Monthly Total Line 1 x 12 months/year)		\$	
5	YARD WASTE PROCESSING ANNUAL TOTAL (Monthly Total Line 2 x 12 months/year)		\$	
6	TRANSFER STATION SERVICES ANNUAL TOTAL (Monthly Total Line 3 x 12 months/year)		\$	

PRICE FORM RECYCLABLES REVENUE

Bidder Name:

PROGRAM RECYCLABLES

Bidders should complete **all boxes** on this spreadsheet. Please round unit prices to the nearest whole cent. If errors in multiplication or addition occur, unit prices shall prevail. The Contractor shall remit payment to the City monthly for all Program Recyclables collected from Residential and Multifamily Customers, City facilities, and public areas based on the inbound Tons of Program Recyclables as measured by the facility scales at which the Recyclables are initially received. Commercial Recyclables collected with Program Recyclables shall thereby be considered Program Recyclables. Revenue payment per Ton shall be calculated as follows:

- The Contractor shall calculate the Average Market Value (AMV) of the Program Recyclables **each month**, defined as the sum of the Southeast USA regional average commodity prices (U.S. Dollars per Ton) first posted in the month for which payment is being made in RecyclingMarkets.net multiplied by the composition percentages as defined in the table below. For illustrative purposes, the table calculates the AMV based on the commodity prices first posted in December 2013.

AMV Calculation					
Material	Index Description	Index Value	Market	Material %	Average
Newspaper	PS 8 baled, F.O.B. seller's dock	62.5	\$62.50	19.40%	\$12.13
Corrugated containers	PS 11 baled, F.O.B. seller's dock	110	\$110.00	10.20%	\$11.22
Mixed paper	PS 1 baled, F.O.B. seller's dock	52.5	\$52.50	24.40%	\$12.81
Aseptic Cartons	PS 52 baled, F.O.B. seller's dock	0	\$0.00	0.40%	\$0.00
Aluminum cans	Cents/lb., sorted, baled and delivered	67.5	\$1,350.00	2.00%	\$27.00
Steel cans	\$/Ton, sorted, baled and delivered	115	\$115.00	3.00%	\$3.45
PET	Cents/lb., baled and picked up	16.5	\$330.00	5.20%	\$17.16
Natural HDPE	Cents/lb., baled and picked up	36	\$720.00	2.50%	\$18.00
Colored HDPE	Cents/lb., baled and picked up	26	\$520.00	2.60%	\$13.52
Plastics #3-7	Commingled #3-7, cents/lb., baled & picked up	0.25	\$5.00	2.50%	\$0.13
Bulky Mixed Rigid	Cents/lb., baled and picked up	0.25	\$5.00	1.30%	\$0.07
Glass (3 Mix)	\$/Ton, delivered	-10	(\$10.00)	22.50%	(\$2.25)
Contamination	N/A (market value shall remain fixed at 0)	N/A	\$0.00	4.00%	\$0.00
				100.00%	\$113.24

- A Contractor's Fee of eighty dollars (\$80.00) per Ton shall be deducted from the AMV.
- The Contractor shall pay the City a percentage of the remaining amount for each Ton of inbound Program Recyclables collected during that month.
- If the AMV is less than the Contractor's Fee, the Contractor shall make no payment to the City and the City shall make no payment to the Contractor. At no time shall the City make payment to the Contractor for accepting, processing, or marketing Program Recyclables, regardless of the AMV.

Program Recyclables revenue calculation for bid evaluation purposes (based on December 2013 AMV):

Revenue per Ton	=	(\$113.24 - \$80.00)	x	%	=	\$
		AMV - Contractor's Fee		Revenue Share		per Ton

WHITE GOODS

The Contractor shall remit payment to the City monthly for all White Goods delivered to the Transfer Station based on the inbound Tons of White Goods as measured by the Transfer Station scales. Revenue payment per Ton shall be calculated as follows:

- The Contractor shall utilize the Market Value of White Goods, defined as the Southeast USA regional average commodity price (U.S. Dollars per Ton) for White Goods, first posted in the month for which payment is being made in RecyclingMarkets.net.
- Contractor shall pay the City a percentage for each Ton of inbound White Goods received at the Transfer Station that month.
- At no time shall the City make payment to the Contractor for accepting, processing, or marketing White Goods, regardless of the AMV.

White Goods revenue calculation for bid evaluation purposes (based on December 2013 AMV):

Revenue per Ton	=	\$125.00	x	%	=	\$
		Market Value		Revenue Share		per Ton

**PRICE FORM
RECYCLABLES REVENUE**

Bidder Name:

BIDDER ACCEPTS AND ACKNOWLEDGES THE FOLLOWING:

1. The material percentages used for calculating the AMV are best estimates of the composition of Program Recyclables as delivered to the Transfer Station or other facility for transfer (inbound Program Recyclables). Because different processors use different equipment and technologies, they will have varying amounts of processing residue. Therefore, the material percentages do not attempt to estimate or include processing residue. Bidder has utilized its industry knowledge and experience processing materials similar to Program Recyclables as defined herein in evaluating the accuracy of these percentages and developing its bid.

2. The material percentages used for calculating the AMV shall be revised only upon completion of a Program Recyclables composition study that meets the requirements specified herein.
 - A. The study entails sampling and manual sorting of inbound Program Recyclables, not processing Program Recyclables through a sorting line that includes mechanized equipment. Inbound Program Recyclables means Program Recyclables as initially delivered to a facility following collection, not Program Recyclables after being transloaded through another facility. The final methodology is subject to written approval by the City.
 - B. The study shall be conducted by a qualified entity with demonstrated experience conducting recyclables composition studies in the Southeast United States. Selection of such entity is subject to written approval by the City.
 - C. The City reserves the right to have a representative onsite throughout the composition study.
 - D. Study results are subject to final approval by the City. If approved by the City, adjustments to the composition percentages provided herein shall be made and shall become effective for the following month and the remainder of the Contract, or until further adjusted in a future composition study.
 - E. The composition study shall be paid for by the party requesting such study unless otherwise agreed upon.

3. The market index utilized is intended to reflect the average value, in the Southeast United States, of each material included in Program Recyclables. It is not intended to equate to the commodity revenue received by the Bidder. Bidder has taken this into consideration when developing its bid.

4. For the purposes of calculating revenue, the value of contamination in the preceding table shall remain fixed at \$0. Bidder has taken this into consideration when developing its bid.

5. If at any time during the term of the Contract Recyclingmarkets.net no longer posts or otherwise provides the applicable market indices, then the parties shall mutually select an appropriate replacement source for the required information from among the sources recycling industry professionals utilize to obtain reliable Recovered Material pricing information.

6. The Contractor's Fee defined in the formula is not intended to accurately reflect the Contractor's cost for accepting, processing, marketing, and transporting Program Recyclables. Contractor has taken this into consideration when developing its bid.

7. Any and all costs associated with accepting, processing, marketing, and transporting Program Recyclables shall be the responsibility of the Contractor.

8. The revenue formula shall be used for calculating revenue throughout the term of the Contract.

Bidder's Signature:

Date: