

RESOLUTION NO. 09-029

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AUTHORIZING EXPENDITURES TOTALING \$54,870.35 FROM MOTOROLA AS A SOLE SOURCE PROVIDER, PURSUANT TO CITY CODE 2-797 (1) (b), for 46 - NIMH 3500 MAH 7.5V BATTERIES; 9 - PUBLIC SAFETY MICROPHONES, STRT CABLE 24"; 12 - XTS 5000 PORTABLE RADIOS; PROVIDING FOR AN EFFECTIVE DATE

NOW THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AS FOLLOWS:

Section 1: That the purchase of 46 - NIMH 3500 MAH 7.5V batteries, 9 - public safety microphones, STRT cable 24", 12 - xts 5000 portable radios from Motorola as a sole source provided pursuant to City Code of Ordinances section 2-797(1)(b) in an amount not to exceed \$54,870.35 is hereby approved.

Section 2: That this Resolution shall go into effect immediately upon its passage and adoption and authentication by the signature of the presiding officer and the Clerk of the Commission.

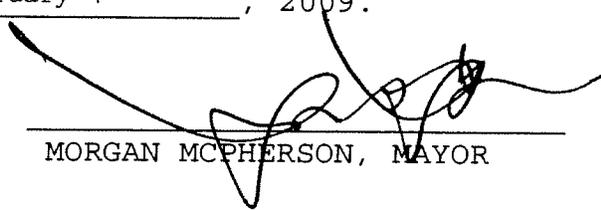
Passed and adopted by the City Commission at a meeting held this 3rd day of February, 2009.

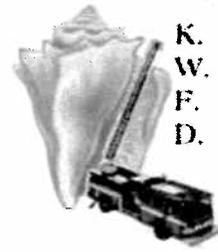
Authenticated by the presiding officer and Clerk of the Commission on February 4, 2009.

Filed with the Clerk February 4, 2009.

ATTEST:

  
CHERYL SMITH, CITY CLERK

  
MORGAN MCPHERSON, MAYOR



## THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

To: Jim Scholl, City Manager

From: Mike Karash, Div. Chief, KWFD

Date: 12/19/2008

Reference: Motorola Radio Executive Summary

### PROJECT

The department proposes to purchase Motorola Handheld Radios, accessories and batteries. The purchase would include 12 portable radios, public safety microphones and batteries. During the budget process \$57,000.00 was allocated for this project in the Capital (101) budget. The total purchase price is \$54,870.35 (Radios \$50,694.60, Batteries \$2,990.00, Public safety Microphones \$1,185.75).

The Department proposes the purchase utilizing Motorola for the following reasons, pursuant to City Code 2 – 797 (1) b, Exceptions:

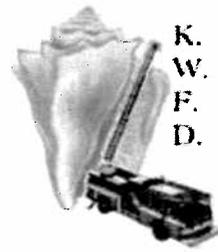
- The purchase of these portable handheld radios will continue our effort to equip responders with communications to provide for firefighter safety while on the scene of emergency incidents.
- This effort addresses both an identified correlation of line of duty deaths when adequate communications do not exist, and the national effort to ensure the ability to communicate through interoperability at emergency incidents.
- The local system administrator, MCSO, requires Motorola Equipment only.
- Compatibility and interoperability is achieved with existing equipment.
- Motorola is the sole source provider of radio communication equipment for the City of Key West due to security and compatibility requirements.

### OPTIONS:

- Purchase the radio equipment as planned and budgeted.
- Do not purchase the radio equipment.

*Key to the Caribbean – average yearly temperature 77 ° Fahrenheit.*

KEY WEST FIRE DEPARTMENT



## THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

### ADVANTAGES:

- Provides communications ability for additional firefighters through handheld radios for safety, personnel accountability, and efficiency at emergency incidents.
- Public safety microphones allow firefighters to effectively communicate via the radios in their PPE at emergency incidents.
- The batteries are necessary for replacement of those that have reached their service life, offer increased operational time over prior models and provide for the necessary bank of charged replacements readily available for firefighters.

### DISADVANTAGES:

- No disadvantages are apparent.

### FINANCIAL IMPACT:

Funds are budgeted in the Infrastructure Fund (101) approved FY 08-09 budget. After the 3 year warranty period, the Motorola Service Agreement cost to maintain the radios has been a very reasonable % of the initial cost of each handheld per year.

### RECOMMENDATION:

The Key West Fire Department is strongly recommending the purchase.

KEY WEST FIRE DEPARTMENT

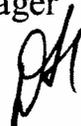
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THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

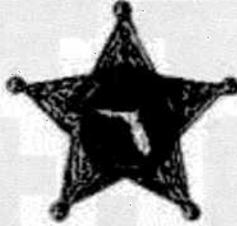
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**DATE:** January 12, 2009  
**TO:** Jim Scholl, City Manager  
**FROM:** David Fraga, Chief   
**SUBJECT:** Motorola Sole Source

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Confirmation has been received from the Monroe County Sherriff's Office that in order to remain compatible with their county wide communications, the use of Motorola radio equipment will be required.

# Sheriff



Monroe County Sheriff's Office

Richard D. Roth, Sheriff

5525 College Road

Key West, Florida 33040

(305) 292-7000 FAX: (305) 292-7070 1-800-273-COPS

[www.kypso.net](http://www.kypso.net)

**Communications**  
2796 Overseas Hwy  
Marathon, FL 32909  
(305) 292-7070  
FAX (305) 292-2493

**Substations**  
**Proctor Substation**  
2000 Overseas Hwy  
Cuba Key, FL 33042  
(305) 745-1184  
FAX (305) 745-1781

**Marathon Substation**  
408 Overseas Hwy  
Marathon, FL 33026  
(305) 289-2626  
FAX (305) 289-3497

**Marathon Substation**  
8700 Overseas Hwy  
Islamorada, FL 33030  
(305) 895-7031  
FAX (305) 895-8772

**Greenwood Substation**  
2675 Overseas Hwy  
Beverly, FL 33076  
(305) 895-4211  
FAX (305) 895-6213

**Deerfield Center**  
Key West Det. Center  
5501 College Road  
Key West, FL 33040  
(305) 292-1319  
FAX (305) 292-1553

**Marathon Det. Facility**  
3981 Ocean Terrace  
Marathon, FL 33026  
(305) 289-2420  
FAX (305) 289-3424

**Plantation Det. Facility**  
30 High Palm Road  
Plantation Key, FL 33070  
(305) 853-3284  
FAX (305) 853-3270

**Search Operations**  
P.O. Box 30072  
Marathon, FL 33026  
(305) 289-3410  
FAX (305) 289-3498

November 24, 2004

Patrick G. Preuss, Communications Specialist  
Florida Keys Aqueduct Authority  
1100 Kennedy Drive  
Key West, Florida 33040-1239

Re: Interlocal Agreement for Use of MCSO 800 MHz radio system

Dear Mr. Preuss:

I appreciated our meeting today. I am very pleased that FCAA and this agency can better serve the public through cooperative shared use of our 800 MHz radio system.

As we have discussed, I am requiring that all system users utilize Motorola products exclusively. This is necessary to prevent future proprietary software conflicts, to assure smooth transition to APCO 25 standards, and to reduce system maintenance costs.

I look forward to sharing the benefits of our cooperation.

Sincerely,

Richard D. Roth  
Sheriff of Monroe County

RDR/vam  
cc: Dir. P. Almeda



**Ocean Audio Services, Inc. dba  
SUN COMMUNICATIONS**

923 Toppino Drive  
PO Box 5930  
Key West, FL 33045  
Phone (305) 295-4450  
Fax (305) 295-4451

Mike,

25 OCT 2007

I would like to thank you for the opportunity to supply and service your Motorola communications needs. Sun Communications is the only Motorola Manufacture Representative in Monroe County, locally licensed and insured to provide for your immediate response needs involving Public Safety communications. Our long standing relationship with the Monroe County Sheriffs Office, Monroe County Emergency communications, as well as Key West Police Department assures that your communications support is handled professionally and rapidly.

Thank You  
Pat Preuss  
President  
Sun Communications



**MOTOROLA**

Date: Dec. 18, 2008

CUSTOMER #: 1011287944  
e-mail: patp@suncomm.us

Prepared By: Pat Preuss  
phone 305.797.2159 fax 305.295.4451

PREPARED FOR: Mike Karash  
COMPANY: K.W.F.D.  
PHONE: 305.292.8175

Bill To Address:  
To be verified

Ship to Address:

Item	Qty	Nomenclature	Description	Unit Discounted Price	Extended Discounted Price
1	12	H18UCF9PW6	PORTABLE XTS5000 MODEL II 3X2 KEYPAD	\$1,834.30	\$22,011.60
1a	12	Q806	ADD: SOFTWARE ASTRO DIGITAL CAL OPERATION	\$437.75	\$5,253.00
1b	12	H38	ADD: SMARTZONE SYSTEM SOFTWARE	\$1,275.00	\$15,300.00
1c	12	H14	ENH: ENHANCED PTT ID DISPLAY	\$63.75	\$765.00
1d	12	Q44	ADD: RF ANTENNA SWITCH (NTN8327)	\$8.50	\$102.00
1e	12	H499	ALT: SUBMERSIBLE - 6 FT. 2 HOURS (RUGGED)	\$212.50	\$2,550.00
1f	12	H886AQ	3 YR REPAIR SERVICE ADVANTAGE	\$125.00	\$1,500.00
2	12	NTN1873	CHARGER, IMPRESS SMART RAPID RATE, 110V	\$140.25	\$1,683.00
3	12	NMN6250	PUBLIC SAFETY MICROPHONE, STRAIGHT CABLE 24 IN	\$127.50	\$1,530.00
				TOTAL	\$4,224.55
					<b>\$50,694.60</b>

Local Vendor Preference

Radio equipment only, no installation or programming included.

Terms: Net 30 days, items as shipped



**MOTOROLA**

Quote Number: QU0000075615

Effective: 18 DEC 2008

Effective To: 16 FEB 2009

KEY WEST, CITY OF  
525 ANGELA ST  
KEY WEST, FL 33040  
United States

Attention:

Name: Mike Karash

Phone: 3052928175

Sales Contact:

Name: Pat Preuss

Email: patp@suncomm.us

Phone: 3057972159

Freight terms: Prepay and Add to Invoice

Payment terms: Net 30

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	46	RNN4006B	PREM BATT NIMH 3500 MAH 7.5 V	\$125.00	\$65.00	\$2,990.00

**Total Quote in USD**

**\$2,990.00**

**THIS QUOTE IS BASED ON THE FOLLOWING:**

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.

Thank you for your consideration of Motorola products.

2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.

3 Purchaser will be responsible for shipping costs, which will be added to the invoice.

4 Prices quoted are valid for thirty(30) days from the date of this quote.

5 Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

**MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.**

**MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.**



**MOTOROLA**

Quote Number: QU0000075616

Effective: 18 DEC 2008

Effective To: 16 FEB 2009

KEY WEST, CITY OF  
525 ANGELA ST  
KEY WEST, FL 33040  
United States

Attention:

Name: Mike Karash

Phone: 3052928175

Sales Contact:

Name: Pat Preuss

Email: patp@suncomm.us

Phone: 3057972159

Freight terms: Prepay and Add to Invoice

Payment terms: Net 30

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	16	NMN6193C	REMOTE MIC	\$87.25	\$74.16	\$1,186.56
2	9	NMN6250A	PSM STRAIGHT CABLE 24 IN	\$155.00	\$131.75	<del>\$1,185.75</del>

Total Quote in USD

~~\$2,372.31~~

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